

# 2012 Distinctive Sales Awards

Sales and Marketing Executives of Greater Baton Rouge (SME-GBR) is pleased to open the nominations for its 12<sup>th</sup> Annual Distinctive Sales Awards (DSA). We encourage you to submit your most talented sales professionals for consideration. Winning an award, or just being nominated, gives prestige, not only to the winners, but also to the companies they represent.

**The deadline for submitting nominations is Monday, February 13, 2012.**

The winners will be awarded at the Distinctive Sales Award Banquet on Thursday, March 15, 2012 and must be present to accept their award. This event showcases each winner's talents and contributions to our community.

The SME-GBR Distinctive Sales Award (DSA) is a great way for businesses within the Baton Rouge area to recognize their outstanding sales professionals. We encourage you to nominate anyone in the sales profession whose skills and hard work have helped to set higher business standards. What better way to recognize someone, who has made a difference for your organization, than by nominating your outstanding sales performers.

## **AWARD ENTRY PROCEDURES:**

- Complete and mail the Nomination Form to SME-GBR DSA, P.O. Box 84401, Baton Rouge, LA. 70884; **or** by fax to (225) 673-2449; **or** by e-mail to [nzcarter@mac.com](mailto:nzcarter@mac.com); **or** complete the nomination form online at [www.smegbr.org](http://www.smegbr.org).
- Submit your nomination prior to 5:00 pm on February 13, 2012.
- Nominations are presented to a panel of judges for review and selection.

## **AWARDS BANQUET INFORMATION:**

Thursday, March 15, 2011 at Boudreaux's on Government Street  
11:00 am Networking & Check-in  
11:30 DSA Presentation Begins

COST: FREE FOR MEMBERS; \$40 guests; \$350 table of 10

Contact: Nancy Carter, Executive Director – (225) 755-8763

## 2012 DISTINCTIVE SALES AWARDS NOMINATION FORM

Sales and Marketing Executives of Greater Baton Rouge (SME-GBR) is proud to open the nominations for the 2012 Distinctive Sales Awards (DSA).

Anyone can nominate an individual for DSA. Neither nominator nor nominee is required to be a member of SME-GBR. Nominee must have been in a sales or sales management position for a minimum of two (2) years in the greater Baton Rouge area.

Nominations must be received by **5:00 pm, Monday, February 13, 2012** to be considered. A judging committee will review all nominations and determine the final winners.

Nominee's Name \_\_\_\_\_

Position/Title of Nominee \_\_\_\_\_

Name of Business \_\_\_\_\_

Type of Business \_\_\_\_\_

Years in Position \_\_\_\_\_ Educational Background \_\_\_\_\_

Business Address \_\_\_\_\_

Business Phone \_\_\_\_\_ Home Phone \_\_\_\_\_

NOMINATED BY:

Name \_\_\_\_\_

Company/Title \_\_\_\_\_

Business Phone \_\_\_\_\_ Email \_\_\_\_\_

In addition to the above form, please address the following:

- Why does this nominee deserve to win? List examples of how the nominee has gone above and beyond at work, at home and in the community.
- List nominee attributes that contributed to his/her success
- Describe civic activities or community involvement
- List any professional honors or recognitions received
- Provide the past year percentage of growth, revenue from sales and profitability as it relates to the honorees professional accomplishments throughout 2010-2011.

**Send Nominations to:**

Mail: SME-GBR DSA, P.O. Box 84401, Baton Rouge, LA 70884

Fax: (225) 673-2449

Email: [nzcarter@mac.com](mailto:nzcarter@mac.com) or go to [www.smegbr.org](http://www.smegbr.org) for an application on-line.

Contact: Nancy Carter, Executive Director – (225) 755-8763